

SecondsOut

The newsletter from secondhandtrucks.co.uk





Message from Matt

The past three years have been unprecedented for well-known reasons and experiences I'm sure all of us hope to never have to live through again. One thing I don't think any of us saw as a result, however, was the impact it would take on the truck markets both new and used.

Factories struggling for parts and the now all-too-commonly used term of 'Semi-Conductor' is on the tips of tongues of those not even remotely connected to our industry! This has led to trucks being left unfinished at factories or, being delivered incomplete until production can catch up.

As a result, late-registered desirable used trucks have been few and far between for the past two years with many dealerships looking at bare forecourts, with anything they do have coming in more than often being pre-sold.

This has led to an unprecedented demand for our own trucks and being able to draw from our fleet has undoubtedly allowed us to service our customer requirements,

helping to keep their businesses growing whilst volumes remained high.

We are heading into a different future with rising energy costs, volatile fuel prices, and rising interest rates which will at some point have a knock-on effect within our industry. When this will be and to what extent we're unsure of, and with lead times on new trucks remaining at 16+ months, it's fair to assume at this stage, demand will continue.

Since our last Seconds Out, we have not stood still and have recently opened a site in Wakefield that includes a three-bay workshop and full commercial paint oven which allows us to prep trucks in the North as well as reducing the distance some of our customers need to travel in order to either view or collect their vehicles.

There have also been developments at our Tilbury site with an additional floor being put on our offices which is dedicated to the Truck Sales team, a two-bay workshop building being installed which allows Val and Phil as well as some of our suppliers

to get out of the elements as we approach the colder months. I'm also pleased to report we are currently in the process of constructing a fully-screened truck wash allowing us to prep the trucks prior to and post MOT/paint etc. You can read more on all our latest developments later in this issue.

My final word is to our customers, many of whom I'm pleased to say have been repeat buyers now for a number of years. Our aim has always been to supply the best spec trucks in the best condition matched with an unrivalled level of customer satisfaction, and to see our customers keep coming back for their next truck fills me and my team with an immense pride.

We look forward to the future and continuing to provide a service that our existing customers have come to expect and to our many new customers who will find our trucks and service difficult to match.

Many thanks for your continued support.

A new era for Secondhand Trucks

We are committed to providing the best possible experience for our customers which is why this year, it's been all hands on deck and a number of developments have taken place at our Southern Sales Centre located in Tilbury.

In 2020, we relocated from our home in Fortress Distribution Park having resided there for over fifteen years, to a seven-acre site at London Distribution Park (LDP) down the road.

An additional floor was installed on our offices there, dedicated to Trucks Sales. Accompanying the premises is a large, open-plan office space and kitchenette for our team, including a board room and separate offices, toilet facilities, and various meeting rooms.



Additionally, we installed a two-bay workshop at LDP for our Fleet Preparation duo to take full advantage of (you can read more about Val and Phil on pages 10 and 11). Our de-fleet and preparation process is extensive, and the new structure allows Val and Phil to carry out their work whatever the weather!

We pride ourselves on the level of detail we go to when preparing a truck for a customer. Fully customised or the standard blue/white, each truck goes through a meticulous level of preparation ensuring it leaves us in the best 'as new' condition possible.

Once a vehicle is due 'off-fleet', either as a sold truck or to be a stock demonstrator, we start the de-fleet process a few days before it arrives. Various bookings are made, including phone and Maritime 'Microlise' screen removal, tyres checked to ensure 7mm+ premium brands all round, and all service records and other documents obtained from our fleet department which form the complete history of the vehicle.

The truck is then steam cleaned and fully inspected. Any replacement parts required inside or out, are ordered and any defects documented for repair.

All vehicles sold come with 12 month's MOT and so prior to the vehicle going into paint, it gets a full pre-MOT inspection where all brake pads/discs, headlights, and wipers are fully checked before being put through its MOT.

The vehicle is then taken to one of our commercial vehicle paint-shops (we'll be talking about Wakefield shortly!) where the existing 'Maritime' logos are removed and all panels, chassis, and wheels are brought back to an as-new condition, either in the original colours or to any customer specific colour scheme. Once completed and back at Tilbury, the windscreen is replaced (if required) and our upholsterer addresses any seats, bunks, and cab trim that may require attention.

Now looking pristine it's time for any extras the customer has chosen to be fitted, from alloy wheels with brand-new tyres to an array of light bars, livery etc.

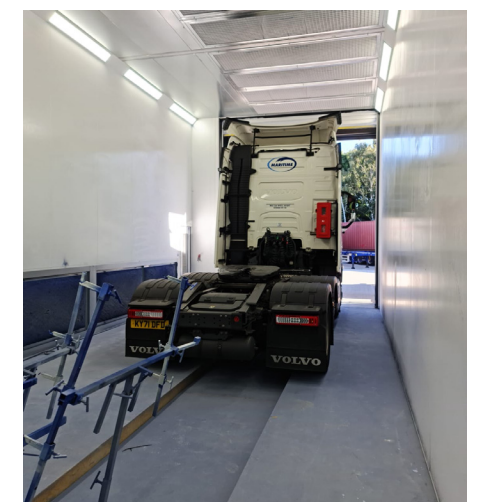
The truck then goes into a main dealer where the speed limiter is reset back to 56mph, a full inspection performed and any defects found, no matter how small, are addressed and repaired. Tachograph's, if due within three months, are also recalibrated.

Finally, before collection or delivery to the customer, the truck has an all-over professional valet, a last-minute check including at least a quarter tank of diesel, plus our special box of goodies is put together for the new owner, and then it's farewell.



As mentioned previously, we opened a new workshop earlier this year, adjoined to Maritime's transport depot in Wakefield on Mill Lane. The three-bay workshop, operated by PVR Commercials and led by Mel Capper and his band of merry men, allows us to prep trucks in the North and significantly reduce the distance some of our customers need to travel to either view or collect their vehicles.

The workshop also has the capacity to deliver paint finishes. With a full height paint booth and a low bake oven, PVR deliver a finish that will satisfy the most demanding standards.



Get in touch:

Phone: 07980 100200 / 07801 100200

Address: Secondhand Trucks, London Distribution Park, Windrush Road, Tilbury, Essex, RM18 7AN

DREAM IT, DESIGN IT, DRIVE IT.

At Secondhand Trucks, the sky really is the limit! Our blue and white beauties together make up one of the most recognised fleets in the UK, but we realise what suits us doesn't always suit you! As a result, over the past seventeen years, we've developed the expertise and capability to offer some incredible and bespoke customisation options, so you can drive away in your dream vehicle.

Whether its larger fuel tanks for long distance work, PTO's for bulk transport/walking floors, colour changes including metallic, light bars, alloy wheels or your Livery fitted to your truck, we can help.

THE POSSIBILITIES ARE ENDLESS!

- ALLOY WHEELS • CAB/CHASSIS PAINTING (INCLUDING METALLIC) • CHROME AIR HORNS
- FLAT SCREEN TV • 0 TO 5 STAR-RATED DV5 FITTING • HANDSFREE PHONE SYSTEM
- KELSA LIGHT BARS • LARGER FUEL TANKS • LIVERY DESIGN & FITMENT • NEW TYRES
- PTO FOR BULK TIPPING WALKING FLOOR • AND MUCH, MUCH MORE...

Our extensive choice of customisation options means we're able to add that personal touch to your truck, all supplied and fitted at cost using only premium parts and materials. Whatever your requirements, we can arrange and supply prior to you taking delivery.

SPEAK TO US TODAY TO DISCUSS THE FULL CUSTOMISATION OPTIONS AVAILABLE.
CALL MATT HEATH ON 07980 100 200



GET YOUR GOODS MOVING WITH CLEMENTS FINANCE

Keen to get your goods moving from A to B?



MARTIN CLEMENTS
Managing Director

Buying a truck can be a big investment, and we understand that sometimes, you just need it now! So why not let us take the hassle out of your next purchase, and get you on the road even sooner? If it's funding you require, you've come to just the place! The right finance solution can be crucial to unlocking your potential and, when tailored to you, can offer numerous advantages, including the freedom and flexibility to focus on your operating priorities without any setbacks. Whilst we don't offer our own in-house funding facility, we do have a very strong working relationship with Clements Finance Limited who, over the last ten years, have provided our customers with a bespoke service, helping them realise their dreams by offering hassle-free solutions at the best possible rates.

Based in Colchester, Essex, Clements Finance is a family-run business which was set up by Managing Director, Martin Clements. With over 30 years' industry experience in commercial and business finance, Martin is able to provide a range of flexible finance solutions tailored to you, whether it's a finance lease, hire purchase, or operating lease. What's more, Martin and the rest of his team specialise in the funding of heavy goods vehicles, giving you peace of mind that you're dealing with a business that has extensive experience and knowledge of financing in a cost-effective way that suits you and your business.

How does your finance process work?

Once you've made a decision as to which truck you'd like to purchase from Secondhand Trucks, we will pass all of your details on to Martin including the price of the truck you're looking to purchase. Martin will then contact you to introduce himself and arrange for you to send him your company details, as well as copies of recent bank statements. Once received, Martin will then identify the best funder based on the information supplied in order to secure you the best rate. Once this is approved, providing you're happy, documents would be raised for signing.

Why shouldn't I just take out a high street loan?

The main benefit of using Clements Finance is the relationship it has with an incredibly vast network of funders. Based on its industry knowledge and experience, Clements Finance are able to look at your information and know which funder to propose your deal to in order to secure the very best rates possible and in a time frame that meets your needs.

Are there any minimum requirements for finance?

There are no minimum requirements. Like any loan however, there are certain things that will help you achieve better rates. For example, the majority of lenders work on a minimum 10% deposit, so the more you can put down, the better the rate you're likely to achieve.

What are the options available to me?

Clements Finance will always discuss first how you want to fund your truck to ensure the right solution is found for you. This could be hire purchase for example, or finance lease, however Clements Finance will always ensure this is explained prior to you signing on the dotted line.

Is there a maximum length of time I can fund the truck for?

As the trucks Maritime offers are relatively young, lenders are usually happy to fund these over three, four, or five-year terms. This can of course be reduced, should you wish, to one or even two years.

Can I use my truck as a deposit?

Yes, Secondhand Trucks will be happy to offer you a price for your current truck, providing the value meets the minimum 10% requirement; this can be used as whole, or part deposit against the truck you're wishing to purchase.

How quickly can I put a finance plan in place?

The sooner you can supply the information, the sooner a proposal can be submitted and agreed. As a general guide, once all financial information is in, a decision can normally be reached within 24 hours.

Can I get in touch with you directly?

Yes. Once Martin has your details and contacts you directly, you're more than welcome to call him whenever you need to. Martin funds many buyers for Secondhand Trucks, many of whom have gone on to become very loyal and long-term customers.

GET YOUR HANDS ON OUR 2023 STOCK

We're often asked what the benefits are of buying with Secondhand Trucks instead of a main dealer.

Sure, we don't have the comfort of the manufacturers' franchise to fall back on, but the benefits are endless! Knowing where the truck has been, the type of work it's been used on for the duration of its short working life, you being the second owner... but above all that, we know what we're selling.

Everything is owned from new and maintained by the main dealer, so you get the full history of the truck from new regardless of the vehicle's age or mileage. The other main advantage is being able to plan ahead. As everything we sell is bought new and operated within our fleet, we are able to tell you what will be available for sale in 12/24/36/48 or even 60 months' time. This allows our buyers to plan their own fleet replacements well in advance and know the exact truck(s) they'll be receiving - this truly sets us apart from any other seller of used trucks in the UK.

With more than 1,150 owned vehicles operating across Maritime's fleet, Secondhand Trucks is ideally-placed to supply the widest range of premium used vehicles from one to five years old!

The incredible range of trucks we have on offer in 2023 include Mercedes Benz, Volvo, and Scania.

It's a choice of trucks that no other dealership in the UK provides all under one roof, offering luxury items such as leather interior, fridge, microwave ovens, heated driver seat, cruise-control, forward facing cameras etc. all included, which allows the driver to live for a day or a week in comfort and in the knowledge they can eat and drink hot food without having to rely on unreliable or expensive service sites!

The opportunity for buyers to purchase used vehicles at Secondhand Trucks has never been better, with more choice, great prices, and an unbeatable service. We look forward to welcoming you and sharing our wealth of experience of our trucks to give you the most informed opinions in the industry.

MERCEDES-BENZ

YEAR: 2018 & 2019
MAKE: Mercedes-Benz
MODEL: 2545 LS
CAB: BigSpace 2.5m
ENGINE: Euro 6, 450 bhp SCR
CONFIGURATION: 6x2 Midlift Push Axle
PLATED WEIGHT (KGS): 44,000
WHEELBASE: 4 metres
SUSPENSION: Air to Middle & Rear Axle
STEERING: Right Hand Drive
TRANSMISSION: Powershift 3
BRAKES: EBS
TYRES: 315/70, Minimum 7mm Premium Brand, Uncut
COLOUR: White + Blue Cab/Grey Chassis
KILOMETRES: Low Mileage
SERVICE HISTORY: Full Mercedes Main Dealer
WARRANTY: Up to 36 months available
MOT: 12 months



VOLVO

YEAR: 2019 & 2020
MAKE: Volvo
MODEL: FH4
CAB: Globetrotter
ENGINE: Euro 6, 460 bhp SCR
CONFIGURATION: 6x2 Midlift push axle
PLATED WEIGHT (KGS): 44,000
WHEELBASE: 4.1 metres
SUSPENSION: Air to middle & rear axle
STEERING: Right hand drive
TRANSMISSION: I-Shift Automatic
BRAKES: EBS
TYRES: 315/70, Minimum 7mm premium brand, uncut
COLOUR: White cab/Grey chassis
KILOMETRES: Low mileage
SERVICE HISTORY: Full Volvo main dealer
WARRANTY: Up to 36 months available
MOT: 12 months



SCANIA

YEAR: 2018, 2019 & 2020
MAKE: Scania
MODEL: NGT R450
CAB: Long Distance Sleeper
ENGINE: Euro 6, 450 bhp SCR
CONFIGURATION: 6x2 Midlift Push Axle
PLATED WEIGHT (KGS): 44,000
WHEELBASE: 4050mm
SUSPENSION: Air to Middle & Rear Axle
STEERING: Right Hand Drive
TRANSMISSION: GRS905 2 Pedal Opti-Cruise
BRAKES: EBS with Hill Hold
TYRES: 315/70, Minimum 7mm Premium Brand, Uncut
COLOUR: White/Blue Cab/Grey Chassis
KILOMETRES: Low Mileage
SERVICE HISTORY: Full Scania Main Dealer
WARRANTY: Up to 36 months available
MOT: 12 months



CALL TODAY TO DRIVE AWAY!

Matt Heath: 07980 100200

secondhandtrucks.co.uk



BENEFIT FROM BUY WITH WORK.

Supplying quality trucks in the best condition is just one of the many services Secondhand Trucks offers! In conjunction with Maritime Transport, we also offer our Buy with Work option.

But before we get into the nitty-gritty, we want to tell you all about our all-star team pulling the strings behind the scheme...



IVAN SMITH
Subcontractor Recruitment Manager



TRENA DONLAN
Administration Clerk



BETHANY KEEN
Subcontractor Recruitment Administration



EMANUEL PETROI
Subcontractor Resource Administrator

Based at Maritime's Head Office in Felixstowe, our Subcontractor Resource team, led by Subcontractor Recruitment Manager, Ivan Smith, oversees Maritime's subcontractor division, focusing on the commencement of operations for subcontractors joining the business, particularly owner drivers that come through Buy with Work.

Having worked in frontline transport operations with Maritime for over ten years, Ivan was asked back in 2016 to work with the Resource team, primarily interfacing with potential subcontractors considering embarking on their own business setup as well as established small hauliers and owner drivers looking for business opportunities. This position has been a perfect fit for Ivan, who is able to utilise his operational expertise to provide first-hand information, particularly on vehicle productivity and finance, as well as giving guidance on typical weekly costs to assist business plan projections. Prior to his current position, Ivan worked in a variety of industry roles, from dock messaging and customs clearance, right through to operating vehicle fleets both big and small.

Much of what Ivan does on a day to day basis involves liaising with operational personnel to ensure subcontractors' wishes and expectations are relayed to the appropriate people to action accordingly. He also spends a lot of his time offering his guidance and advice, where necessary, to potential subcontractors; the end result of which is helping them to achieve their goal of owning their own vehicle and operating independently within the transport industry. As well as this, there are numerous administrative procedures he has to complete, for example, going through the processes of ensuring subcontractors joining Maritime are fully aware and compliant with licencing, insurances, legislation, and Maritime procedures.

It's not just Ivan doing all the hard work though! Joining him in the Resource department is an absolute dream setup, comprising Administration Clerk, Trena Dolan, Subcontractor Recruitment Administration Assistant, Bethany Keen, and Subcontractor Resource Administrator, Emanuel Petroi. Trena transferred over to the team as a result of Maritime's acquisition of Wincanton Container Logistics back in October 2020, and has more than 37 years' experience handling every aspect of subcontractor recruitment and retention. Beth joined Maritime from Direct Line,

where she spent a number of years undertaking various roles and gaining invaluable experience in delivering incredibly high levels of service. Emanuel is the latest addition to The A Team, joining Maritime from Eurosat in Ipswich where he was employed in a similar role. Their extensive skillsets combined make them ideally placed to execute every kind of subcontractor requirement, however simple or complex, on a daily basis.

Established in June 2005, our Buy with Work option continues to be a proven and popular choice with our owner drivers, and many more continue to purchase their vehicles through the scheme. To date, Maritime operates over 400 subcontractors ranging from owner drivers to hauliers with up to 30 vehicles.

Buy with Work is an ideal solution if you're looking to become a subcontractor with Maritime, whether you're an already-established operator or just starting out and looking for some stability! In short, upon purchasing your vehicle from Secondhand Trucks, we can, if required, also supply daily work with weekly earnings in conjunction with Maritime from the moment you receive your truck (once everything is in place regarding licences and insurance of course!). By choosing this option, you don't even need to wait for your own work to increase or additional contracts to be won – it's already there for you! The scheme offers you regular, quality work throughout the year, enabling a consistent, high level of vehicle productivity, even in periods of low volumes (such as the Chinese New Year).

We have lots to offer our Buy with Work subcontractors:

TRAMPERS: 1,400 miles per week, although on average, 1,600-1,700 miles per week can be achieved.

DAY DRIVERS: 10 jobs per week minimum.

DAY/NIGHT DRIVERS: work will be set by the relevant Maritime depot before you start; this can vary due to the variety of work Maritime carries out across the UK.

Funds for the first week worked are paid 14 days after the end of the working week, and then regular weekly payments thereafter. Maritime will send you a rate confirmation via email every Wednesday for the previous weeks' work. You must then send an invoice including VAT back to the same email address and Maritime will do the rest. The process is designed to

be as quick and as easy as possible.

It's not just competitive rates that Maritime offers either!

Any subcontractor who has a vehicle with Maritime and provides a minimum of 47 week's service in a calendar year will automatically qualify for an additional 1% of their total yearly earnings as part of the company's loyalty bonus scheme.

For example, if you have ten vehicles that have subcontracted with Maritime for a minimum of 47 weeks in a calendar year, you'll earn an additional 10% of total yearly earnings, which is 1% per vehicle.

If this sounds like a fit for you, speak to either Matt or Ivan today via the telephone numbers below.

Maritime provides an excellent fuel recovery payment to protect you against rising fuel costs. Fuel recovery is set every month using the RHA national average fuel prices (currently 22.10%). Therefore, 22.10% is paid on top of each job (excluding containers from depot to depot or ports). Other benefits include free trailer hire, a fuel card, the choice of either distribution or container work, and night assistance payments for tramping vehicles.

All vehicles are allocated to a dedicated Operator who will be your prime contact point and as a dedicated subcontractor, Maritime will actively track your weekly productivity to ensure your vehicle earns to its full potential. There's also the option for breakdown assistance and support with overnight and weekend work, when available. Additionally, all drivers that choose to benefit from Buy with Work have the opportunity to decide which Maritime depot they'd like to be operated from, and there's more than 40 sites to choose!

As drivers are the face of Maritime, being well-presented and well-mannered is crucial, as well as communicating well in English and understanding safe working procedures.

Does Buy with Work sound like the scheme for you? Call us today to see how we can put you and your next truck to work!

If you're interested and want to find out more, give **IVAN SMITH** a call on **07710 582 285**

Alternatively, you can contact **MATT HEATH** on **07980 100 200**

The Magnificent Five.

For the last seventeen years, our sole cause has been providing high-quality vehicles and an exceptional, bespoke service to our customers. We wouldn't have been able to achieve this however without our people, a team of five including and led by Fleet Sales Director, Matt Heath, who give 101% to ensure the business runs smoothly and our customers receive only the very best.

Each individual plays a vital role in our day-to-day operation and long-term success.

Fleet Sales Director, Matt, has an unrivalled knowledge of our vehicles and the industry, and is there to meet all customer requirements without fail.



Matt Heath: Fleet Sales Director

How does the Fleet Sales aspect of the business work?

Basically, it's a means to an end, because we own the trucks, we have to have a route of disposal which is where Secondhand Trucks comes in. We have an established customer base built over the past 17 years and this allows us to offer our buyers all marques, specs, and mileages available from within the fleet.

It's main aim though is to support operations, and the numbers of trucks we can make available for sale will always be determined by a number of factors such as new trucks being delivered on time, volumes, driver numbers etc. Our main business is road transport and so we will always be a supporting role to our core business.

What sets Secondhand Trucks apart from the rest?

Anyone looking to buy a used truck needs to have as much information as possible on what it is they're buying - what work it's been on, number of drivers, service history, who's maintained it - are just some of the things that can be vital when it comes to deciding where to purchase your next truck.

Because we only sell what we own, we have the answers to all the above as well as more, even down to the name of the driver! We know our history, and this means we can openly share this with all our buyers. In addition to this, we have a vast experience on all marques that we own and operate; this allows us first-hand experience and knowledge of finding the best truck to meet our buyers' requirements based on the type of work they do.

All of the above really sets us apart from other sellers who may not know the history of the truck or only have experience of selling one marque as opposed to owning and operating a wider choice!

What do you like to do away from Secondhand Trucks?

Because of the nature of our industry, spare time is at a premium nowadays however, I do find time to spend with my wife and two children. I also like to cycle and run and had a burning desire to complete a marathon before I was 50. I'm happy to have sneaked this in by a matter of days after completing London last year!

Our Fleet Preparation team meanwhile give all of our vehicles the love and thorough attention they need, making sure they're in premium condition before reaching their new owners.

Our Fleet Sales Administration duo organise everything in the lead up to a new owner collecting their vehicle, providing a smooth and seamless handover.

In this Seconds Out special, we'd like to introduce you to the amazing people that turn dreams into reality...



Valentin Chitigoi: Fleet Sales Preparation

When did you join Secondhand Trucks?

I joined the team in 2017 after driving the vehicle that was being used in a photoshoot for Secondhand Trucks. Managing Director – Distribution, Alex Williams, approached me at the end of the shoot and asked me about my future plans – I told him I didn't want to be on the road forever and he passed me over to Matt who happened to have a job available.

What do you enjoy most about your role?

I love seeing the difference between a vehicle when it first arrives at Secondhand Trucks, and how good it looks when it's all kitted out and goes to the customer!

What's a work-related accomplishment that you're really proud of?

Completing every truck on time and seeing how pleased our customers are with the result is a real accomplishment. I'm proud of the contribution I make during the process.



Phil Thompson: Fleet Sales Preparation Assistant

What are some of the biggest challenges within your role?

It's great we now have a state-of-the-art workshop on site to work on each vehicle.

What are you most passionate about when it comes to Secondhand trucks?

Meeting targets, and working incredibly well with my colleagues as one big team

What are your future goals?

To keep working hard and ensuring our customers' requirements are met without fail



Melanie South: Fleet Administration

How is your role important in the lead up to/following a truck purchase?

I am responsible for ensuring all the money has been received before the truck is released. I also speak with our customers on a regular basis to update them which is important when building relationships! I also request all the documents and service records for every truck coming off our fleet, order parts for the vehicles and keep a record of when they are delivered. In addition to this, I order all uniforms for all of Maritime's depots.

How do you find working with the rest of the team at Secondhand Trucks?

I enjoy working with every member of the team and think we all help each other out in getting the job done as best as it can be. I think we all get on very well which is important especially in such a small team.

Where do you see yourself in five years' time?

I respect how Maritime develops its employees, and I hope in the future I will have the chance to grow within the team and to improve my knowledge and skillset.



Tish Drinkwater: Fleet Administration

Where do you feel you make the biggest contribution at Secondhand Trucks?

I'm super organised which comes in very handy when a vehicle is being collected or delivered!

Do you work with other divisions at Maritime to ensure a smooth operation?

I deal with the accounts department to check money in, arrange clearance, and raise invoices. I also deal with the fleet department where I advise them of sold trucks and they keep me up to date with new trucks on our fleet. Lastly, I deal with the marketing department where I submit advert content to them and advise of any changes necessary before they submit final artwork.

Who on the team would you most like to swap places with for the day?

I think it would be quite fun to swap with either Val or Phil as I'd be able to drive a truck although this probably isn't wise as I struggle to park my car...

We can tell you how great Secondhand Trucks is, but we think it's always better to let our customers do the talking! We consistently aim to exceed expectations, so it's incredibly appreciated when we receive positive feedback for the hard work we put into each and every purchase...



Medway Drums Ltd. is a one-stop haulage, waste, and recycling service for many UK businesses. They decided to get in touch with us when they were in the market for a nearly-new vehicle to add to their fleet.

'I gave Secondhand Trucks a ring and we discussed all of my requirements,' explains Managing Director, George French. 'They quickly put together a great deal for me and I am now the owner of an ex-Maritime Volvo. I wanted to add some personal touches to my purchase and with the endless amount of customisation options on offer at Secondhand Trucks, this was easy! I had custom paint, custom livery, external sun visor, a Kelsa Hi bar with six rectangular spots, Visor bar, Lo bar, Chassis bar, Grill bar & Wing bars, Alcoa Alloy wheels and Bailey Perimeter Kit - all of which were supplied and fitted prior to collection! The truck looked immaculate with every customisation being completed to the highest of standards which I cannot thank Secondhand Trucks for enough! The service I received was outstanding and I am absolutely blown away by how great my vehicle looks! I look forward to making further purchases from Secondhand Trucks in the very near future!'

MEDWAY DRUMS LTD.



C J Haynes & Son Ltd. have been a highly-valued customer of ours for approaching ten years, and we are pleased to have been able to offer them another nearly-new vehicle to add to their expanding fleet and again to their exact specification.

'I gave Matt a call and explained I was looking for another Scania to add to my fleet and that I would require various customisations as I have with my previous purchases,' explains Stuart Haynes. 'The various customisations I had in addition to my truck purchase included my own custom paint, Dura Bright Alloy wheels, New Goodyear Super Single Fuel Max tyres, cab roof lights and an external sun visor with LED lamps. All of this was completed prior to collection and was finished to the highest of standards which is what I have come to expect when buying from Secondhand Trucks. This was another easy and hassle-free process, and Secondhand Trucks continue to offer the same great service!'

C J HAYNES & SON LTD.



Paul Starkey Transport Ltd. have been a highly valued customer of Secondhand Trucks since 2007. We were delighted to be able to help out when they were after two additional 'nearly new' trucks to add to their growing fleet.

'I gave Matt a call as he is who I have dealt with previously,' explains Paul, MD. 'I have a great working relationship with Matt so I am always confident buying used trucks from him. After discussing all of my requirements I decided to go for two Volvo's with very low mileage which is exactly what I was after and Matt even arranged for the vehicles to be delivered to me! Upon delivery, I was presented with two immaculate trucks! Both the interior and exterior were of such a high standard it is hard to believe they are second-hand! Matt and his team offer outstanding service and quality used trucks which is why I have been a customer for so long! I would recommend them to anyone in this business!'

PAUL STARKEY TRANSPORT LTD.



Frenni Transport Ltd. is a family-run business based in West Wales who have operated for over forty years. They have been a customer of Secondhand Trucks for the past ten years and we are happy to have been able to provide them with two additional nearly-new trucks to add to their fleet!

'I always deal with Matt,' explains Managing Director, Matthew Parry. 'We have a good working relationship and I am always confident that he will find the right truck for me! In the end, I decided to go for two Volvo's with a couple of customisations which were all completed prior to collection. These included custom paint, a DVS camera system, and Matt even arranged for the vehicles to be delivered to me. Both trucks looked fantastic which was what I was expecting to be honest! Both the interior and exterior looked immaculate as ever and they really do make the trucks look 'like new'! I look forward to dealing with Matt and the rest of the team at Secondhand Trucks very soon! They make buying trucks easy!'

FRENNI TRANSPORT LTD.